

# Commercial Mortgage Lending

## For Office, Retail, Industrial, Owner Occupied & Mixed-Use Properties

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### What Commercial Mortgage Lending does

We offer term financing from \$500,000 to \$10 million for commercial properties in more than twenty metropolitan markets. We look for properties that have:

- A solid leasing history
  - Sound credit in the borrower and tenants
  - Maximum 75% loan to value
  - Multiple tenants
  - Well-maintained facilities
  - Good location
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### Who our clients are

Developers, investors and investment funds.

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### Why work with us

- **Convenience and cost.** Our simpler process means a lot less paperwork and low loan fees.
  - **Confidence.** You'll work with a financial institution whose Commercial Group loan portfolio averaged more than \$35 billion in 2006.
  - **Choice.** You'll have access to fixed rate, variable rate and hybrid loan programs.
  - **Competitive rates.** You'll be offered competitive spreads over LIBOR, 12-MTA and other Treasuries.
  - **Flexibility.** You'll have a choice of loans starting at \$500,000.
  - **Peace of mind.** You'll get the deal done right the first time...quickly and for a reasonable fee.
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### How you can learn more



This is not an agreement or commitment to make a loan. Credit is subject to approval. Rates and terms are subject to change without notice. FDIC Insured.  
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